

PROFESSIONAL SERVICES

CATALOGUE



WE ARE AND ALWAYS WILL BE
#PARTNEROBSESSED

insentra

ABOUT INSENTRA

WE DARE TO BE DIFFERENT

Insentra is a collaborative IT partner delivering specialised professional and managed services through the IT channel. Our partner-centric model provides the IT partner community direct access to industry expertise in a way that's truly non-competitive.

By transacting exclusively through our partners we ensure we remain 100% partner obsessed.

Insentra's success is based solely on getting the job done for our partners and their customers. We have extensive experience working with partners big and small, across all industry verticals so we can help your business regardless of its size or specialisation.



Partnering with Insentra provides you with:

- Pre-sales assistance at no cost, increasing sales efficiency and helping you retire quota faster.
- A trusted partner with skin in the game. With our 100% non-competitive model your customers will always stay your customers.
- Access to our highly skilled team who provide a safe and experienced pair of hands. This allows you to augment your capabilities and deliver more projects without increasing your bench.
- Indicative pricing for budgetary estimates and high-level project overview within two days of scoping workshops.
- Delivery of a comprehensive Statement of Work within 72 hours of indicative pricing approval.
- Fixed price engagements where we assume the risk to deliver against an agreed Statement of Work. This gives you peace of mind and eliminates cost uncertainty.
- Flexibility to engage our services remotely or onsite with a Fixed Price or T&M approach.
- Predictable margin to your bottom line without carrying the cost.
- Increased opportunities and win conversion by engaging us early.

**WE ARE AND ALWAYS WILL BE
PARTNER OBSESSED**

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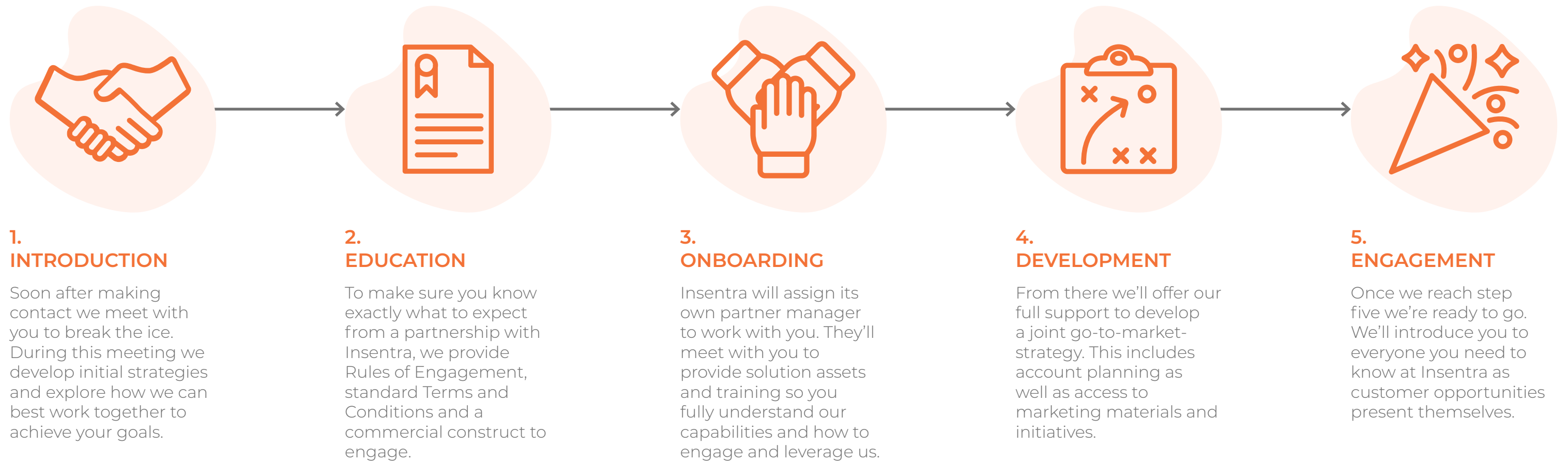
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HOW TO PARTNER WITH INSENTRA

To ensure we can help your business reach its goals - as our partner - we've developed a simple five step onboarding process.

This process allows us to better understand where our services are needed as well as providing insight into how we operate:



PROFESSIONAL SERVICES OVERVIEW

To deliver optimal outcomes for your customers, Insentra's professional services follows a consistent methodology focusing on:

- Health Checks
- Assessments (recommendations and remediation)
- Design (roadmap, high-level and detailed design)
- Implementation (build, transform and upgrade)
- Managed Services

We offer accompanying Managed Services which can complement a successful professional services engagement and add significant ongoing value to your customers.

These services can dovetail into your capabilities to ensure there's no crossover with your existing offerings.

ARCHITECT AS A SERVICE (AaaS)

Transformation must start somewhere and to facilitate this, our Architect as a Service (AaaS) offering sets the scene and provides a neutral, and vendor-agnostic roadmap for technical and business success taking into consideration cost management and efficiencies.

A DESIGNATED ARCHITECT INVESTED IN YOUR BUSINESS OUTCOMES

AaaS puts control into your hands by extending your capabilities and working collaboratively to determine existing pain points or roadblocks to success whilst ensuring any existing strategies are reviewed for currency and completeness. Customers have access to a designated, experienced, reliable and independent advisor who is invested in outcomes for your business and not biased to any vendor solutions.

AaaS is a high-value workshop-based service focused on delivering the following elements:

- **Discovery** – Review of current strategies and technical direction in a collaborative manner to arrive at clear next steps
- **Summary** – Collation of findings from the discovery phase into a roadmap deliverable
- **Deliverable** – Roadmap detailing steps required to deliver against an existing, revised, or new technical strategy

The roadmap deliverable includes technical focus areas, with example timeframes, time to value, and a high-level commercial overview to assist in any required budgetary processes.



MODERN WORKPLACE

Insentra's Modern Workplace solutions help partners and their customers to improve productivity and collaboration measurably through technology. Central to these offerings is ensuring all services are underpinned by four core tenants - innovation, efficiency, choice and security. We enable organisations to move through their Modern Workplace journey at a pace which is suitable for their business whilst ensuring continuous improvement and risk reduction.

Individual services are grouped into three categories of Discovery, Transformation and Continuous Improvement, which are designed to run cyclically to ensure the values are constantly assessed, maintained and uplifted where appropriate. We help customers work anywhere, from any device, enabling increased productivity, teamwork, security, and creating more engaged, flexible and productive employees.

IDENTITY FOUNDATION

Deploy an identity solution with a focus on security and end-user experience including Single Sign-On to third party applications, secure conditional access scenarios and self-service password reset capabilities.

MODERN DEVICE MANAGEMENT

Re-think device management with a modern approach. Deploy devices using Mobile Device Management and Mobile Application Management for Windows 10, macOS, iOS and Android endpoints, streamlining management of your clients environment while increasing security and end-user experience.

WVD FAST START

Windows Virtual Desktop (WVD) is a comprehensive desktop and app virtualisation service offering running in the cloud. The WVD Fast Start provides a scalable Virtual Desktop Infrastructure (VDI) delivering simplified management, multi-session Windows 10, optimisations for Office 365 ProPlus and support for Remote Desktop Services (RDS) environments all deployed within days.

CITRIX ON MICROSOFT AZURE FAST START

The Citrix on Microsoft Azure Fast Start offering is designed to help organisations rapidly stand up an operational Citrix environment in Microsoft Azure to provide secure, user-friendly, high performing and manageable remote access solutions. With this service, customers can quickly and efficiently stand up workloads provisioned and managed by the Citrix Cloud Virtual Apps and Desktops.

MICROSOFT TEAMS FAST START

Many organisations are rolling out Microsoft Teams for collaboration and meetings to support a remote workforce. The Microsoft Teams Fast Start offering is designed to provide rapid establishment of a Teams environment to ensure the correct framework is implemented for the rollout. We can enable a Microsoft Teams deployment for your customer in days. The Fast Start offers two services:

- General Teams setup and enablement
- Teams Governance Fast Start

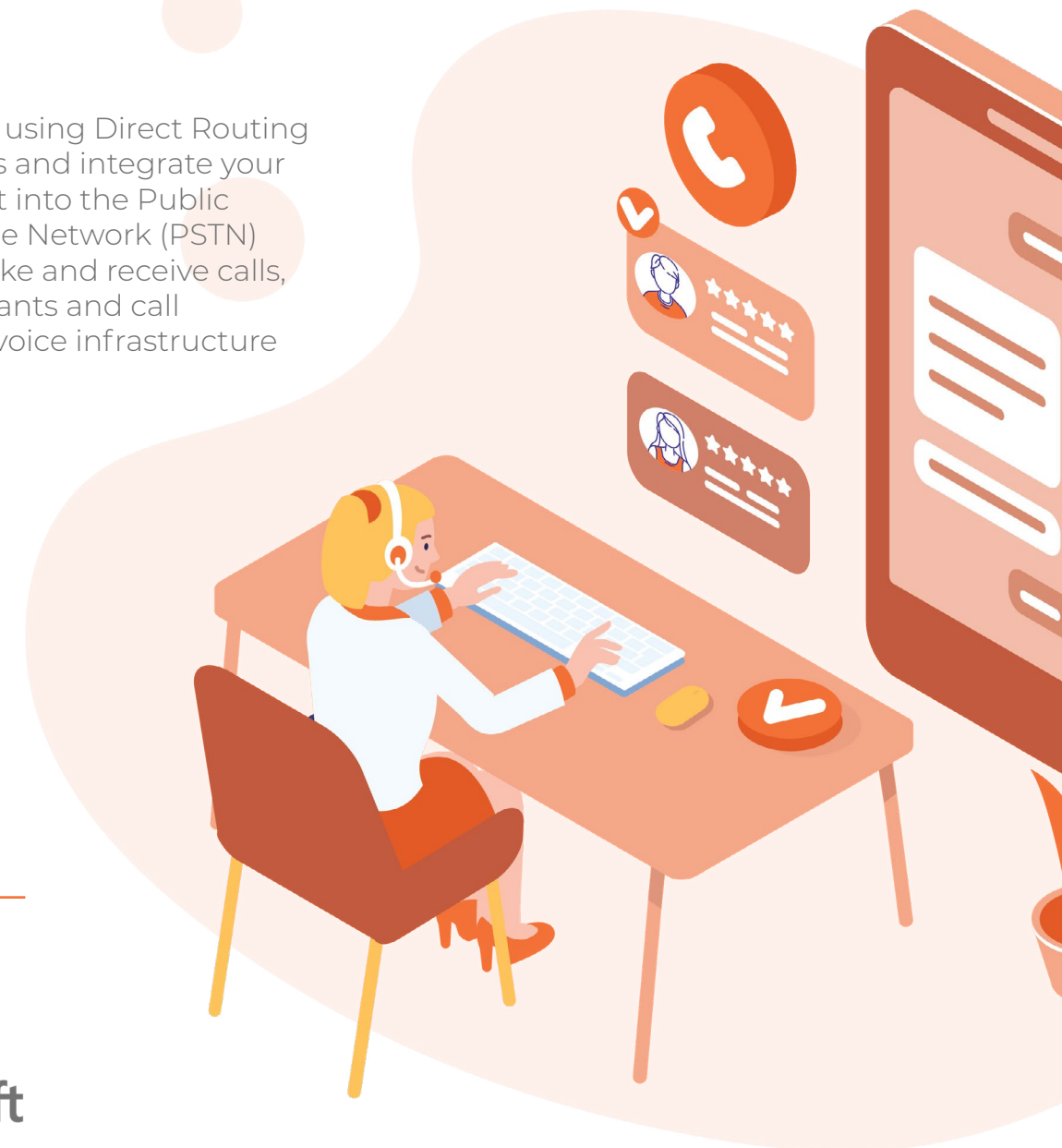
CLOUD VOICE

Deploy cloud voice using Direct Routing for Microsoft Teams and integrate your clients Teams client into the Public Switched Telephone Network (PSTN) allowing you to make and receive calls, set up auto-attendants and call queues and move voice infrastructure to the cloud.

OUR VENDORS

CITRIX[®]

 **Microsoft**



MODERN WORKPLACE

CITRIX DIGITAL WORKSPACE

End-to-end assessments, design, implementation and support for hosted virtual desktop solutions, Digital Workspace, Citrix Workspace, Citrix Virtual Apps and Desktops, Citrix Content Collaboration, Citrix Endpoint Management, Citrix Workspace App.

WINDOWS 10 AND OFFICE

Assess, upgrade and deploy Windows 10 Enterprise and Office applications across the environment with a view to staying current. Includes Windows 10 Enterprise features and deployment.

OFFICE 365 MIGRATIONS

Move your customers business to Office 365. Where clients have already partly migrated, we offer a Good to Great strategy to make use of everything your client owns with best practices in mind.

EXCHANGE ON-PREMISES

Deploy or upgrade to the latest version of Microsoft Exchange Server in your clients chosen data centre.

DESKTOP ANALYTICS

A service designed to provide the necessary insights into the desktop environment for planning Windows 10 upgrades and managing Windows-as-a-Service. Desktop Analytics enables application and device compatibility assessment with the latest Windows 10 feature updates, Office 365 ProPlus, and a view of device health across your customers estate.

NETWORK FOUNDATION

Get advice on your clients network environment and ensure they are ready for the cloud including IP Video, Voice and PSTN if required.

REMOTE WORKING READINESS

The remote working readiness assessment is designed to provide a collaborative workshop to evaluate aspects of remote working and to answer questions to assist in the formation of a vision for a viable remote working solution.

CITRIX ANALYTICS

End-to-end assessments, design and implementation and support for:

- **Performance Analytics** – Quantifies user experience and gives customers end-to-end visibility on what the root cause for end user experience is. Analytics also provides multi-site aggregation and reporting so customers who have multiple sites can consume data from a single pane of glass instead of having to log into multiple Director consoles. Finally, Analytics provides infrastructure performance score to give administrators a cohesive view of their infrastructure health.
- **Operations Analytics** – Provides an overview of the total number of domains that have been accessed in the network. This can be either filtered through the user operations dashboard or the app operations dashboard. The user dashboard shows the data based on which users have the top number of transactions and data downloaded. Whereas the app dashboard shows the top domains which have been accessed and the top domains based on data downloaded.



OUR VENDORS



SECURE WORKPLACE

Insentra work with you and your customers to ensure that their cybersecurity solution is fit for the multi cloud and hybrid ecosystem. We reduce the threat of security breaches by reducing the attack surface and giving your customers the assets and solutions to enable a secure workplace where employees can work from anywhere on any device in a trusted and secure manner.

IDENTITY DRIVEN SECURITY

Identity driven security means delivering secure outcomes across many sectors in the business including but not limited to people, devices, cloud services, information protection and governance. Starting from the ground up Insentra can discover, design, implement and manage a secure source of identity at the heart of everything.

CONDITIONAL ACCESS

We can provide assessment, design, and implementation of Conditional Access policies to protect access to corporate resources and applications, enforcing Multi-Factor Authentication for risk based location access or unusual login activity.

SECURITY ASSESSMENTS

Packaged services for review of Microsoft 365 entitlements, security, consumption, and advice on how to leverage more of the Enterprise Mobility and Security capabilities whilst reducing risk.

INFORMATION PROTECTION

Discover and manage sensitive, classified, or compliance specific information, understand risks within and external to the business through discovery, design, implementation, and documentation of an information protection platform. Discover who has access to what and more importantly why. Gain control over unlimited sharing and access to your clients information estate.

TORSION – INFORMATION GOVERNANCE

Achieve compliance by first understanding who has access to what information and why by adding Torsion Security. Remove the ability to share information without an understanding as to the reason why and put the control over information access back in the hands of the business. Having information protection integrated into a compliance platform dramatically reduces risk. Design, consulting, and implementation of an integrated discovery and management platform forms the foundation of our approach to achieving and maintaining compliance. Refer to Value Add Software Solutions for more detail on Torsion.

SHADOW IT

Discover how data is being created within the organisation and shared externally, understand SaaS platforms in use and extend information protection into the cloud. Remove risks associated with data leaving the organisation and ensure data classification or policy is adhered to. Integrate Cloud access security brokers into an information protection strategy or existing platform through discovery, advisory, and implementation services.

Design and implementation of CASB technologies (Symantec CloudSOC and Microsoft Cloud App Security) to enforce cloud centric enterprise security policies and integrate with information protection platforms.

ENDPOINT DETECTION AND RESPONSE

Design, implementation, and management of Endpoint Detection and Response platforms as an outcome from our “identity Driven Security” strategy to protect against advanced threats, malware, and ransomware. Design and implementation of a secure endpoint strategy with disaster recovery capabilities.

OUR VENDORS



ENCRYPTION

Design and implementation of encryption solutions to protect the confidentiality and integrity of customer data.

MAIL FILTERING

Design and implementation of a solution to protect mail flow from malware, spam and content violations.

WEB SECURITY IMPLEMENTATION

Design and implementation of security solution(s) to mitigate the risk of web-based threats.

MICRO SEGMENTATION/HOST-BASED INTRUSION PREVENTION

Design and implementation of agent-based micro segmentation to mitigate against zero-day threats and malicious attacks on critical infrastructure.

SECURITY ORCHESTRATION, AUTOMATION AND RESPONSE (SOAR)

Design and implementation of a SOAR solution capable of threat and vulnerability management, security incident response and security operations automation (orchestration).



MODERN DATA CENTRE & CLOUD

To ensure the journey to the cloud is successful, and consumption of existing SaaS cloud offerings is cost effective and secure, Insentra provides high value architect services.

This is a critical step in our approach to helping our partners and their customers reduce risk, achieve a faster Time to Value and Return On Investment, whilst ensuring compliance when using, or switching to, cloud services.

Moving from traditional data centres to cloud based services requires a demanding process of due diligence with a specialised and diverse skill set required to carry it out. Insentra can provide the right capability to ensure a successful outcome.

CLOUD WORKLOAD MATURITY ASSESSMENT

A transformation to the cloud comprising of the following steps: discovery, design, tenancy configuration and optimisation, health check and advisory.

EFFICIENT INFRASTRUCTURE MANAGEMENT

Platform and standard operating environment management including design, implementation, health check and upgrade services (Red Hat and Microsoft).

CLOUD STORAGE MIGRATION AND OPTIMISATION

A service which includes discovery, design, implementation, consolidation, modernisation, and storage configuration.

CLOUD WORKLOAD OPTIMISATION

An automation service including process discovery, workshops, design, implementation, runbook creation, test and acceptance, health checks and upgrades.

MULTI-CLOUD PLATFORM MIGRATION

This service involves moving a set of workloads or services from one platform to another, such as Microsoft Azure, Google Cloud Platform (GCP) and Amazon Web Services (AWS).

DISASTER RECOVERY SERVICES

Build and test a full disaster recovery solution using modern cloud computing technology including local high availability (clustering, high performance file systems, global HA, multi-cloud failover and recovery automation).

CLOUD BACKUP

Leverage cloud backup for existing backup and recovery platforms or get rid of legacy backup environments and move to resilient and highly scalable cloud backup.

CITRIX NETWORKING

End-to-end assessments, design, implementation and support of Citrix ADC, Citrix Application Delivery Management, Citrix Gateway, Citrix SD-WAN, Citrix Secure Web Gateway, Citrix Web App Firewall, and Intelligent Threat Management.

CITRIX SD-WAN IMPLEMENTATION

An implementation of Citrix SD-WAN to optimise the network for cloud and internal services.

OUR VENDORS



IDENTITY MANAGEMENT FOR OPENSOURCE

Red Hat Identity Manager (IdM), provides integrated identity management services for a wide range of clients, including Linux, Mac, and Windows. IdM is described as “Active Directory for Linux” Primary use cases for IdM include identity services for Linux clients using well established and open protocols. Insentra can provide design, implementation, configuration and integration services for IdM across many platforms including containerisation.

CONTAINER WORKLOADS

Design and implementation of microservices utilising container technologies. Service also involves design and migration of single node containers and or container orchestration platforms including Kubernetes and OpenShift.

ALTERNATIVE VIRTUALISATION

A virtualisation solution which includes health check and advisory/remediation services, design, implementation, upgrade and migration from existing virtualisation platforms.

MIGRATIONS

Insentra provides automated solutions for migrating structured and unstructured data between many different platforms, including email, archives, collaboration solutions and storage.

Core to this capability is ensuring all data is moved with minimal impact to users, in a legally defensible fashion, whilst guiding customers through the change management process as quickly as possible.

We follow a five phase methodology of Establish, Build, Validate, Migrate and Assurance which is followed in all projects regardless of size, enabling us to deliver engagements for a fixed price with a guaranteed outcome.

EMAIL MIGRATION

Safe, robust migration of mission-critical email workloads into Office 365 or Exchange Server from almost any source platform.

FILE SHARE MIGRATION

Migration of the following: home drives, shared drives, SAN/shared storage, to SharePoint, OneDrive and Teams or to tiered cloud storage.

EMAIL ARCHIVE MIGRATION

Migration of third-party archive platforms into cloud services or on-premises archives. Migrations are automated and fully managed end-to-end.

PST CONSOLIDATION

Eradication of the PST problem begins with a discovery of all PSTs in a customer's environment followed by a consolidation into either cloud services or on-premises Exchange or archive platforms.

FILE SYSTEM ARCHIVE MIGRATION

Automated managed migrations from third-party file system archives onto customer's preferred storage platform.

PUBLIC FOLDER ARCHIVE MIGRATION

Automated managed migrations of third party archive data into cloud services or Exchange on-premises.

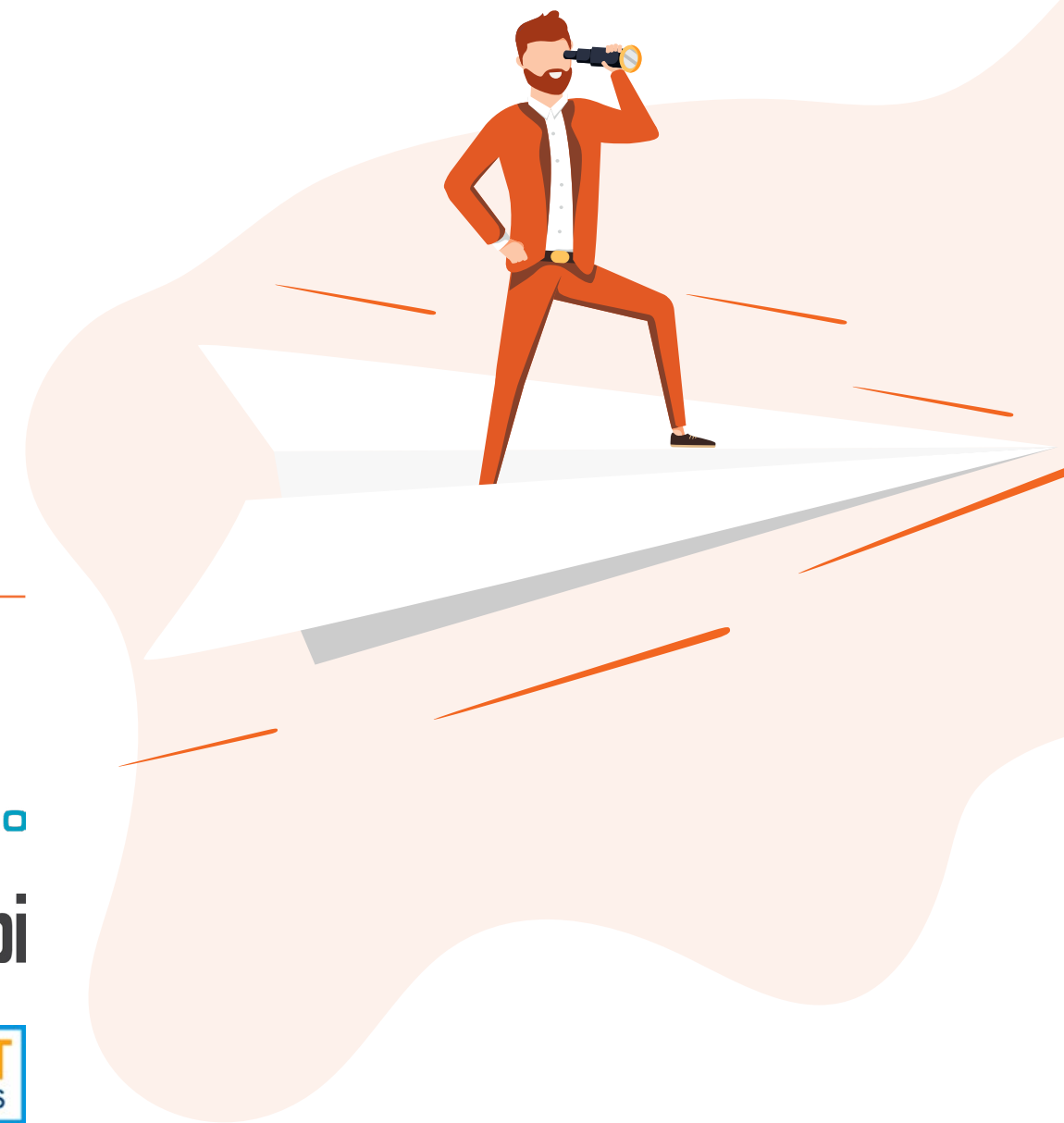
SHAREPOINT MIGRATIONS

Migration of SharePoint environment to customer's cloud services or a newer version of SharePoint.

TENANT TO TENANT MIGRATIONS

Mergers, acquisitions or divestitures are becoming increasingly common. This service enables customers to quickly and easily move from one Office 365 tenant to another.

OUR VENDORS



MICROSOFT FASTTRACK SERVICES

FastTrack is a Microsoft funded program to help customers adopt Microsoft 365, Office 365 and Enterprise Mobility and Security. The program is delivered by Microsoft certified Insentra consultants who work with organisations to customise a road map for the business which include both technical implementation and user adoption to help overcome hurdles. Insentra is one of six Microsoft foundational FastTrack partners and have delivered FastTrack services for over four years. With extensive experience in managing thousands of workloads across more than 500 clients, Insentra's FastTrack consultants are among the most experience in Microsoft's global ecosystem.

If your customer has over 150 Office 365 licensed seats then they are eligible for FastTrack for the life of their subscription. Leveraging the Microsoft funded FastTrack services provides:

1. Access to a dedicated FastTrack consultant to answer questions or queries
2. Faster onboarding and adoption of Office 365 workloads
3. Education on new features and functions
4. Ability to provide feedback to Microsoft to improve products



FastTrack delivers all its engagements with a proven methodology:

1. INITIATE



- A FastTrack Consultant will work with your customer to get an understanding of the outcomes they want to achieve
- We discuss how they can maximise business value from existing O365 or M365 licensing by driving higher service usage

By collaborating with your team and understanding the customers requirements, the FastTrack consultant will create a Success plan tailored to their organisation.

2. ASSESS & REMEDIATE



Issues and obstacles are all part of the local environment process. Our crew of FastTrack consultants leverage their experience with hundreds of organisations to help guide customers through identification, analysis and remediation of these issues. Checkpoints and a progress plan can be arranged and monitored to ensure everything your customers need is ready for the service migration.

3. ENABLE



With all remediation tasks reviewed and resolved, workloads can be enabled.

- **Stage 1** - configuration of core infrastructure for service consumption
- **Stage 2** - provision of online services
- **Stage 3** - conduct activities to drive usage

4. MIGRATE



If your customers have more than 500 entitlements, they can leverage FastTrack's Data Migration Services to migrate on-premises email and file share content to Office 365.

VALUE ADD SOFTWARE SOLUTIONS

Insentra works with niche vendors from around the globe to bring complimentary software solutions to market. As the master distributor for these vendors we act as the vendor in country and provide our partners with on the ground presales, marketing and support services, and ensuring they have access to the software solutions to sell to their clients.

NULIA

Nulia is the first of its kind SaaS platform which enables organisations' end-users to better use the Office 365 (O365) productivity suite. Core to Nulia is the ability to measure how users interact with the O365 platform giving organisations visibility into how and if the productivity suite is being used as intended and complements traditional Change and Adoption Programs.

It is the measurement capability which empowers organisations to enable end-users through engagement, guiding users to attain and maintain new skill sets within O365. Nulia provides the ability to assign users or groups of users with outcomes or skills which need to be achieved to ensure they are appropriately upskilling and using the platform as intended. Unlike with traditional methods of training, Nulia Works has the ability to monitor behaviours in the background so the platform continuously measures usage to ensure skills are maintained and alerts are in place for when there is regression.



Some benefits which Nulia provides to organisations:

- ✓ Improve ROI of Office 365
- ✓ Increase O365 adoption across all applications
- ✓ Increase productivity through better online collaboration
- ✓ Reduction in shadow IT

IGEL

Any organisation which has an existing virtual desktop environment, is implementing a virtualised desktop solution or moving from on-prem to the cloud and in need of a fully-managed cloud workspace, should be working with IGEL – the market-leader in simple, smart and secure end-point workspaces.

IGEL is a lightweight thin-client Edge Operating System (OS) which runs on any x86 endpoint, connects to any virtual desktop solution and is managed by a dedicated management server. IGEL OS is a simple, smart and secure way to turn your existing hardware or new low-cost hardware into thin clients to reduce hardware costs, management overhead and increase compatibility with VDI solutions.

IGEL is the preferred and recommended end-point software for Citrix, VMware and Microsoft Windows Virtual Desktop (WVD) and provides seamless access into Microsoft Azure, AWS and Google Cloud.

IGEL enables many different scenarios including hardware refresh, disaster recovery, BYOD, GDPR, WVD or any virtualisation project and move to VDI.



Key features:

- ✓ IGEL is updated regularly and has a large ecosystem of vendors
- ✓ Simple management – reducing overheads while managing endpoint fleets with drag and drop management, shadowing, and simplicity
- ✓ Security – IGEL is a thin, read-only OS with a small attack surface and enterprise grade security

VALUE ADD SOFTWARE SOLUTIONS

TORSION

Organisations have millions of files, multiple systems, and many staff. What someone needs access to today, may be different to what they need tomorrow, users are granting access everywhere. External sharing, file-level permissions, ad-hoc collaboration, manual processes, and IT tools all struggle to keep up. Access to information quickly gets out of control.

Torsion solves the problem by putting file access governance back in the hands of the data owners (the business functions) and replaces the “share” button in SharePoint with “share with Torsion”, which forces users to provide a “reason for sharing” and a “duration” to allow access. Torsion also scans SharePoint, OneDrive, File shares, etc. and determines who “should” be the rightful owner based on interaction with the data and will then poll the individual to take ownership and “confirm or remove permissions” for all users with access. Without Torsion, the responsibility for who has access falls to IT and they are not best placed to know who should access what and try to solve the problem with AD Groups or metadata tools.



Torsion is a practical solution for:

- ✓ Modern data access governance
- ✓ Improve data security
- ✓ Cloud-first, and supports on-premises
- ✓ Focused on users
- ✓ Simplify compliance
- ✓ Minimal dependence on IT admins
- ✓ Enabled by machine learning



LOGIN VSI

LoginVSI Enterprise Edition is for all organisations using centralised virtual desktop environments to provide productivity and business applications to their end-users to protect VDI performance and availability using a unique combination of Login VSI’s synthetic load-testing and Login PI’s continuity testing capabilities, helping enterprises to design, build and maintain VDI environments that provide an optimal End-User Experience.

Login VSI is especially suited for:

- ✓ Building a well-performing VDI or RDSH Infrastructure
- ✓ Application Performance Management
- ✓ Change Impact Validation
- ✓ Remote User Testing
- ✓ Service Level Agreement Verification



CHANGE MANAGEMENT

Change management services to ensure a successful outcome for end-users.

CHANGE MANAGEMENT (LITE)

Ensure adoption and get real value by using our Change Management Lite, a pack of templates, gotchas and tips and tricks designed to assist with the product deployment and a series of change management meetings to ensure it's used in the correct way.

CHANGE MANAGEMENT (FULL)

The lite service with dedicated change manager and concepts such as the champions program, change management project plan, specific training and more. This can be consumed as a standalone service without a deployment.

TRAINING

End-user training services including train the trainer, champions programs and end-user classroom training delivered through our trusted partners .

PROJECT GOVERNANCE

Project management is essential to ensuring successful project outcomes with constraints in both time and capital. We collaborate with you and your customers to work towards a successful implementation across all phases of the project.

PROJECT MANAGEMENT

The Insentra Project Manager will collaboratively lead the planning and production of the Insentra deliverables whilst reporting regularly to key customer, partner and Insentra stakeholders on the project health, scope, schedule and the status of key risks, issues, dependencies and decisions. This allows customer, partner and Insentra executive stakeholders to monitor and support the project's delivery.

PROJECT OVERSIGHT

Project oversight provides a basic level of governance to ensure ongoing stakeholder communications and management of project risk. Project oversight's value-focused governance approach provides the minimum set of controls necessary to achieve a successful implementation across all phases of the project.

The Insentra delivery manager will collaboratively work with you and your customer delivery managers to plan and monitor the production of project deliverables. Streamlined exception reporting and timeline management will allow you, your customers and Insentra's executive stakeholders to monitor and support the project's delivery.



| MODERN WORKPLACE | | SECURE WORKPLACE | |
|---------------------------------------|--|------------------|---|
| CITRIX | DIGITAL WORKSPACE | MICROSOFT | ENTERPRISE MOBILITY AND SECURITY |
| | Citrix Workspace | | Azure Information Protection |
| | Citrix Virtual Apps and Desktops | | Office 365 Information Protection |
| | Citrix Content Collaboration | | Windows Information Protection |
| | Citrix Endpoint Management | | Advanced Threat Protection (ATP) - Defender (Device and Credential Guard) |
| | Citrix Workspace App | | Azure Identity (AAD P/P2) |
| | Citrix Hypervisor | | Conditional Access |
| | NETWORKING | | Azure Security Centre |
| | Citrix ADC | | Compliance Manager |
| | Citrix Application Delivery Management | | Cloud App Security (MCAS) |
| Citrix Gateway | Identity Access & Management (AAD, MIM, PIM) | | |
| Citrix SD-WAN | Advanced Threat Analytics | | |
| Citrix Secure Web Gateway | INFORMATION PROTECTION & CLOUD APP SECURITY | | |
| Citrix App Firewall | Data Loss Prevention (Network, Email, Web) | | |
| Citrix Intelligent Traffic Management | Information Centric Tagging and Encryption | | |
| ANALYTICS | Cloud App Security - CloudSOC | | |
| Citrix Analytics | ENDPOINT PROTECTION, DETECTION & RESPONSE (EDR) | | |
| MICROSOFT | Windows 10 | SYMANTEC | Advanced Threat Protection (Web, Network, Email) |
| | RDS | | EDR Cloud (SEP Cloud) & EDR Appliance |
| | Office 365 | | ENCRYPTION (DESKTOP, SERVER, FILE, EMAIL) |
| | Exchange | | Encryption Desktop - Endpoint |
| | AutoPilot | | Endpoint Encryption (with Management Server) |
| | ConfigMGR - SCCM | | Command Line (Encryption) |
| | Teams | | DATA CENTRE SECURITY |
| | SharePoint | | Control Compliance Suite |
| | Intune | | Data Centre Security/Critical System Protection |
| | OneDrive | | WEB SECURITY SERVICES (WSS) |
| | Windows Virtual Desktop | | Web Application Firewall and Reverse Proxy |
| | | | Web Isolation |
| | | | Web Security.cloud |
| | Gateway Email Encryption | | |
| | Email Security.cloud (inc exchange) | | |
| | SSL Visibility Appliance | | |
| | MULTIFACTOR & SECURE ACCESS | | |
| | VIP inc Access Manager | | |
| | INFORMATION GOVERNANCE AND COMPLIANCE | | |
| | Cloud to Cloud | | |
| | Cloud to On-Premises Connectors | | |
| | POC/POV services | | |
| | Office 365 | | |
| | SharePoint | | |
| | File Share | | |

INSENTRA TECHNOLOGY FOCUS AREAS

| MODERN DATA CENTRE & CLOUD | | MIGRATIONS | |
|---|---|----------------------|-------------------------------------|
| VERITAS | INFORMATION PROTECTION | AUTOMATED MIGRATIONS | AKAIBU |
| | NetBackup, Appliances (inc Flex) | | ARCHIVE 360 |
| | Cloud Point | | DATADOBI |
| | Backup Exec | | DATATRUST SOLUTIONS |
| | Information Studio | | GLOBANET |
| | SaaS Backup | | QUADROTECH |
| | INFORMATION AVAILABILITY | | TRANSVAULT |
| | Infoscale Enterprise & Storage - Includes VCS, SF, VxFS etc | | VALUE ADD SOFTWARE SOLUTIONS |
| | Resiliency Platform (VRP) | | NULIA |
| | Access (inc Appliance) | | IGEL |
| Cloud Mobility | LOGIN VSI | | |
| INFORMATION GOVERNANCE | TORSION | | |
| Data Insight | | | |
| Enterprise Vault (inc EV.Cloud) | | | |
| E-Discovery - Clearwell | | | |
| MICROSOFT | IaaS | | |
| | Azure IaaS | | |
| | Virtual machines (Windows and Linux) | | |
| | OS migration Windows to Linux | | |
| | Workload migration and right sizing | | |
| | Disaster Recovery (Azure Site Recovery) | | |
| | SQL (IaaS) | | |
| | BACKUP & RECOVERY | | |
| | Skykick | | |
| | IDENTITY | | |
| Active Directory (AD, AAD, Connect) | | | |
| Conditional Access | | | |
| Privileged Identity Management | | | |
| CONFIGURATION MANAGEMENT | | | |
| System Centre (SCCM, SCOM, SCVM, SCDP & SCORCH) | | | |

**WE ARE AND ALWAYS WILL BE
#PARTNEROBSESSED**

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